



# Our business areas ... founded in heterogeneous catalysis

- Fertiliser industry (ammonia, ...)
- Heavy chemical and petrochemical industries (synthesis gas, methanol, hydrogen, ...)
- Refining industry (hydrotreating, hydrocracking)
- Environmental and power sector (DeNOx, WSA, SNOX)
- Renewables (e.g. biofuels, biochemicals)







## Key challenges for industrial use of RI's - 1

- Large expenses/benefit ratio and large distance to RI
  - travel, hotel, beam time/instrument time, equipment
- Many experienced researchers needed for one experiment
  - Complex experiments, unique results?, complex data analysis
- Peer review system for beamtime applications:
  - Judged on scientific quality,
    not on technological quality or industrial relevance
- Confidentiality, IPR, secrecy agreements, bureaucracy
- Beamline/experimental staff:
  - Lack of staff: experiments run 24 hours/day, but staff not always available
  - Lack of experienced staff (short-term contracts)
- Full remote control of experiments is hardly possible
- Extra facilities, e.g. preparation labs not always available



### Key challenges for industrial use of Rl's - 2

- Differences with academic use of large-scale facilities:
  - Industry: larger amount of samples; model vs. real catalysts
  - Industry: faster results are demanded: robust methods + on-line analysis + fast access to facilities
  - Trend: reduced time from R&D to market
- Industry: product and process oriented
  RIs: method, instrument/beamline, fundamental understanding oriented
- Lack of quality control of beamlines/instruments:
  - no standard protocols
- Lack of automated on-line data analysis and reduction software
- Lack of standardization:
  - Interfaces between beamline and sample environment
  - Data formats
- Limited interest in industrial use by many RI's HALDOR TOPSOE T

#### Increase of industrial use of SR

- Short access time to beamlines (2-4 weeks), preferably at short distance from home laboratories
- Professional and reliable operation of beamlines and synchrotron
- State-of-the-art beamline equipment, laboratories (also for sample preparation) and data analysis
- Building and operation of beamlines is responsibility of SR sources
  industry is willing to pay for beamtime
- Beamline staff on long term contracts to improve competent service; basic understanding of catalytical processes performed present at beamline
- Coordination of industrial beamtime applications by an "industrial user office" to ensure use of the proper beamlines + scientific support

#### Partly from:

Final declaration at "Industrieforum In Situ Charakterisierung Katalytischer Prozesse", Nov. 2003, Hasylab (Bessy, Anka)

